



## SCOTT HYMERS

### Manger, Business Development – Canada

Scott is a valued sales partner, working with diverse and leading companies across Canada. He is a results-driven sales and business development professional with over 15 years of expertise in a variety of sectors, including oil and gas, government, startup, and education. Scott is most recognized for identifying client needs, driving prospecting efforts, and providing strategic leadership to help companies meet objectives and surpass their goals.

#### CONTACT INFORMATION:

**P:** 1 855 660 LINK (5465) ext. 147

**C:** +1 403 561 9284

**E:** [Scott.Hymers@EnergyLinkCorp.com](mailto:Scott.Hymers@EnergyLinkCorp.com)

Scott began his impressive career in 2008 as a Sales Associate for ATCO Noise Management. In 2012 he transitioned his career and worked as an English Instructor at Andong National University in South Korea. During this time, Scott also worked as a freelance consultant in which he guided more than 20 Korean clients through negotiations and contract reviews with international organizations, offering mediation, client support and training in language, etiquette, and customs. Returning to Canada in 2020, Scott joined NSTEP as a Learning and Management System Project Manager and Coordinator. In 2021 he joined Virtual Gurus as a Solutions Consultant and was later promoted to Sales Lead in 2022. In 2023 Scott worked for Global eTraining as an Account Executive. Recognized for his commitment to client service and fostering value-added relationships, Scott was recruited by EnergyLink in 2024 to lead sales opportunities throughout Canada.

Scott received his Bachelor of Arts Degree, Political Science in 2005. He has since supplemented his education with industry courses and programs.



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